

# Look How Far We've Come!

It's hard to believe that six years ago we had our first National Paper Bargaining meeting. We've made remarkable progress thanks to our solidarity, persistence and discipline.

Not long ago paper companies used to push us around, but no more. We now take a pro-active approach to bargaining and set our goals. By staying united and focused, we reach our objectives and advance forward our bargaining agenda.

## Success at the Bargaining Table

The results speak for themselves. In the last three years we have negotiated master or framework agreements for IP, GP, Smurfit-Stone, Domtar, PCA, SCA, Stora Enso (no New Page) Evergreen Packaging and Abitibi-Bowater. These agreements have pretty much inoculated us from the effects of the recession as we were able to lock in wage, benefit and working condition improvements and increase our bargaining strength.

IP member Mike Moore from Texarkana, Texas, said it best: "This is the first time we haven't gone backwards. We had a lot of clout. They knew we were much stronger than in the past."

## Protecting Our Jobs

The strong successorship clause that we negotiated throughout the industry has saved thousands of union jobs. When IP bought Weyerhaeuser, no one lost a job and the union contract stayed intact. When Domtar merged the fine paper division of Weyerhaeuser with its operations, Weyerhaeuser workers were made whole in their retirement.

We should be proud of our feat of transforming National Paper Bargaining and commit to keep working together to make an even better future.

For more information, visit:  
[www.usw.org/paperworkers](http://www.usw.org/paperworkers)

